

**merx.**  
powered by  
propulsé par **mdf commerce**

**Help grow your business  
with merx.com**

Navigating merx.com



# Before we begin

Housekeeping



## Audio

- This is a listen-only event
- Check your audio settings if you are having problems with the sound
- No microphone required



## Recording

- The session is being recorded and will be available at a later date
- The presentation will also be available with the recording



## Questions

- Ask your questions in the Q&A window or via the chat box and we will answer your questions throughout the webinar
- **Français? Posez-nous votre question en français et nous vous répondrons**

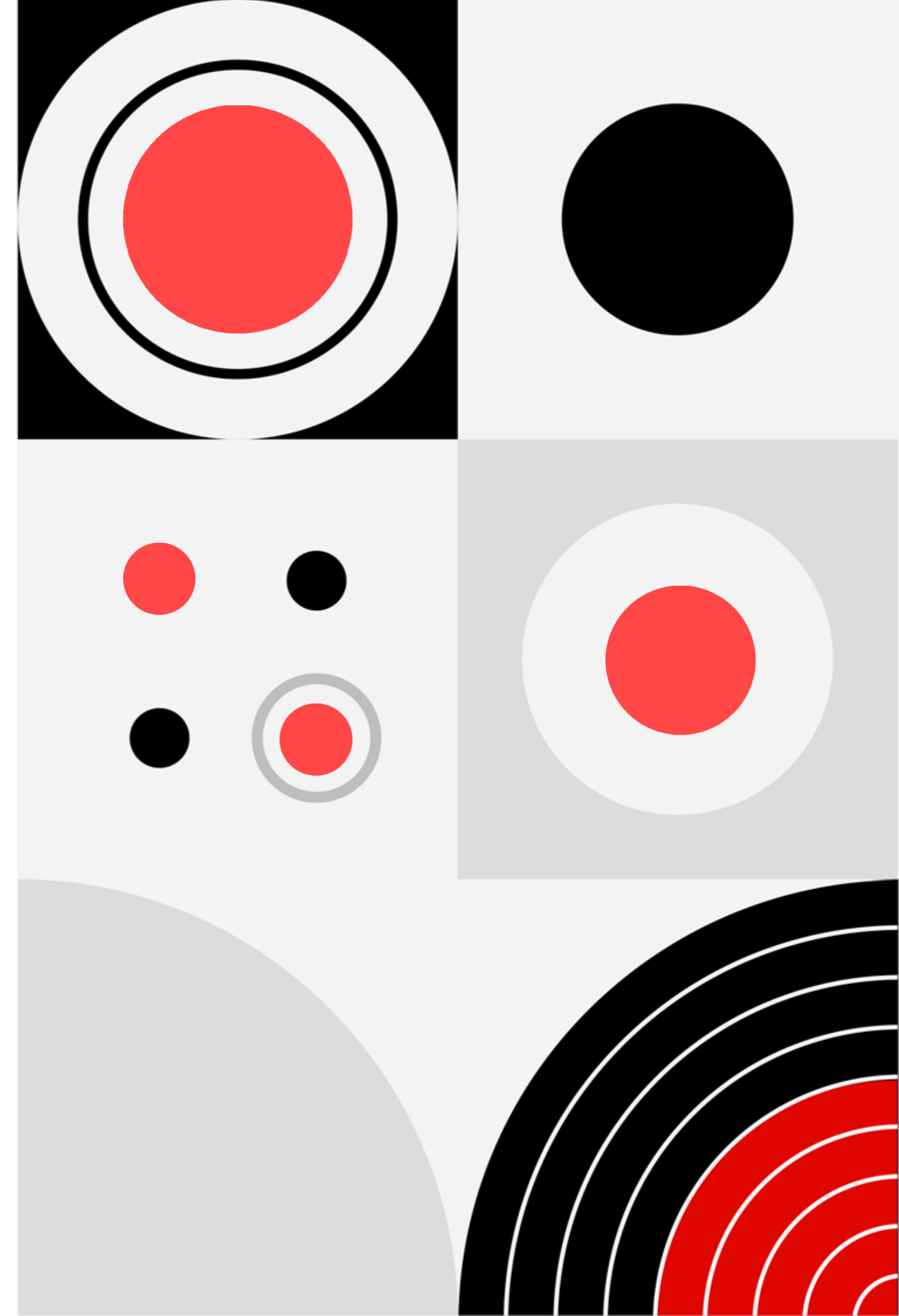


## Contact Us

- If you want us to contact you, leave your name, email and reason in the Chat window

# Today's outlook

1. Introductions
2. merx Snapshot
3. About Farm Credit Canada
4. Quick Demonstration
  - How to register
  - User Main Page
  - Setting up Saved Searches and Getting Notified
  - How to order documents, ask questions and submit bids electronically
5. Contact us



# Introductions

**Richard Leblanc**, Manager, Procurement & Vendor Management, Farm Credit Canada

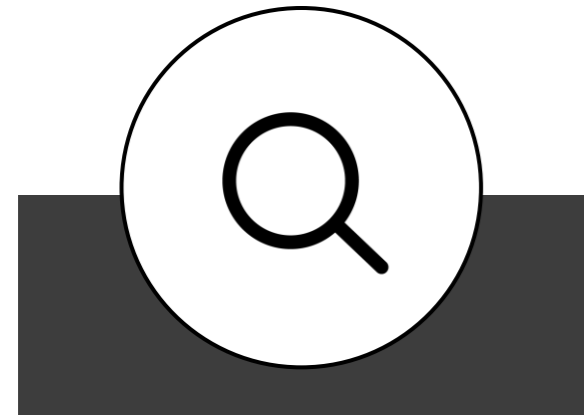
**Yitta Reich**, Implementation Specialist, merx

**Ginette Levac**, Director, Advanced Technical Services, merx



# merx.com snapshot

Quick view of features and benefits



## Search

**Search** for relevant opportunities in your region, industry for your goods or services.

Create **Saved Search notifications** on opportunities of interest straight to your inbox!



## Find

Find other businesses to partner or sub-contract with from the **Document Request List**.

Learn more about your market with **historical information** on buying trends and competitive information with historical data.



## Bid

**eBid Submissions** go directly to the Buying Organization – They can only access AFTER closing time.

Paperless process with complete safeguarding of your information.



## Win

**Win contracts** to help grow your business.

Search historical information on **Awards** and see who's winning and in some cases the \$ value of the win.

Request a **debrief** after a submission loss.



## Profile

Setup your **custom profile** to be found by buying organizations who are looking for your good(s) and/or service(s).

Define your **working categories** so those buyers can find you!

# Strength in numbers

**200,000+**

Local, National and International suppliers



**2,000+**

Buying Organizations from across North America



**Hundreds of billions**

of dollars in projects every year



**Made in Canada**

Canadian headquarters  
Canadian data centres  
Bilingual team & system



# About Farm Credit Canada



Farm Credit Canada

Richard LeBlanc,  
Manager, Procurement & Vendor Management / Gestionnaire,  
Approvisionnement et gestion des fournisseurs  
[procurement@fcc-fac.ca](mailto:procurement@fcc-fac.ca)



# Procurement Page

[www.fcc-fac.ca/en/about-fcc/governance/transparency/procurement.html](http://www.fcc-fac.ca/en/about-fcc/governance/transparency/procurement.html)



Knowledge

Financing

Resources

Community

Software

 Sign In

## Electronic Bidding Portal

As part of our strategy to simplify and streamline the procurement process, FCC has joined Merx, a leader in providing secure and transparent access to RFPs and tenders, allowing suppliers to compete through its electronic bidding portal.

To access upcoming tenders, FCC invites all potential suppliers to [register online with Merx](#).


As FCC transitions to the Merx platform, please continue to pay close attention to posted information to ensure continued access to buying information.

For more information about supplying to FCC, please contact [procurement@fcc-fac.ca](mailto:procurement@fcc-fac.ca).



# Farm Credit Canada solicitations on merx

<http://www.merx.com//farmcreditcanadafcc>

Call Us: (800) 964-6379 / (613) 727-4900 (local) FR  Login





**merx** powered by **mdf commerce** [Sign Up](#)

Solicitation title, keywords, or location



## Farm Credit Canada (FCC) Bid Opportunities





Farm Credit Canada (FCC)'s Open and Closed Solicitations are posted below. Please [register](#) or [login](#) to see details of all open opportunities.

Open Solicitations	Closed Solicitations	Bid Results	Awarded Solicitations
2 Open Solicitations <span style="float: right;">Order By Solicitation Number (A-Z) ▾</span>			
2023-AG-007 <a href="#">REQUEST FOR PROPOSALS – MEDIA MONITORING PLATFORM</a> Canada		 Published 2023/05/16	 Closing 2023/06/07
2023-DW-005 <a href="#">REQUEST FOR PROPOSALS – Online courses for FCC Knowledge Offering RFP</a> Canada		 Published 2023/05/05	 Closing 2023/06/01




# Membership Packages – Canadian Tenders

Plans are based on the regions you want to target





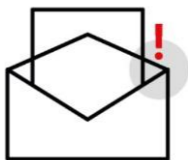



Annual

Basic	Premium		
 <b>Pay-As-You-Go</b> On-demand access to opportunities and eBid submissions  <b>Free</b> \$70 per solicitation  <a href="#">Learn more</a>	 <b>Local</b> Unlimited access to opportunities and eBid submissions for one province  <b>\$30 / month</b> Billed Annually  <a href="#">Learn more</a>	 <b>Regional</b> Unlimited access to opportunities and eBid submissions for one region  <b>\$45 / month</b> Billed Annually  <a href="#">Learn more</a>	 <b>National</b> Unlimited access to opportunities and eBid submissions for all of Canada  <b>\$80 / month</b> Billed Annually  <a href="#">Learn more</a>

Monthly

Premium		
 <b>Local</b> Unlimited access to opportunities and eBid submissions for one province  <b>\$60 / month</b> Billed Monthly  <a href="#">Learn more</a>	 <b>Regional</b> Unlimited access to opportunities and eBid submissions for one region  <b>\$90 / month</b> Billed Monthly  <a href="#">Learn more</a>	 <b>National</b> Unlimited access to opportunities and eBid submissions for all of Canada  <b>\$160 / month</b> Billed Monthly  <a href="#">Learn more</a>

**50% off**  
 with the  
**Annual Package**

- 
Unlimited Document Downloads
- 
Unlimited eBid\* submissions
- 
Potential Partnerships\* Sub-contracting opportunities
- 
Unlimited saved searches
- 
Up to 10 Daily Search Notifications
- 
Create your Custom Profile
- 
Region based plans
- 
All plans include Northern Canada

\* Enabled by Buyer

# Setup your profile

1 - Organization Profile    2 - Contact Profile    3 - Category Selection    4 - Confirmation

### Organization Profile

Organization Name\*  
My company rocks!

Type  
Supplier

---

### Organization Address

Address\*    City\*

Country\*    Zip/Postal Code\*

Organization Contact Information

Phone\*    ext.    Toll Free

Email    Website

1 - Organization Profile    2 - Contact Profile    3 - Category Selection    4 - Confirmation

### Contact Profile

Job Title

First Name\*  
Isabelle

---

### Personal Address

Same as organization address

Address\*  
6 Antares Drive, Phase II, Suite 103

Country\*  
Canada

1 - Organization Profile    2 - Contact Profile    3 - Category Selection    4 - Confirmation

It is important to select categories for every product or service that your business provides. You can search for specific categories or browse through all categories.

### MERX Categories (0 Selected)

There are no categories selected.

Categories		Search	?
> C	Construction Construction		
∨ G	Goods Goods		
<input type="checkbox"/>	G1 Aerospace Aerospace		
<input type="checkbox"/>	G10 Electrical and Electronics Electrical and Electronics		

< [Previous](#)    [Activate](#)

# Activate your account

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NEED HELP: (800) 964-6379 / (613) 727-4900 (LOCAL) **HOME**

Isabelle Tutorial,

Thank you for registering on MERX.

Please note that you must activate your account using the link below to finalize your registration:

[MERX - My company rocks! Account Activation](#)

Upon logging into MERX for the first time, we recommend that you verify and complete your organization and contact information under the "My Account" section.

If you need assistance, please call MERX's Support Department. Service hours are Monday to Friday from 9:00 AM to 5:00 PM EST.

Kind Regards,

MERX Support Department

[merx@merx.com](mailto:merx@merx.com)

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Canadian Tenders | U.S. Tenders | Private Construction | Offering | Pricing

## Account Activation

**Activation**


Please enter the username and password you chose during your registration in order to activate your account.


Username

Password

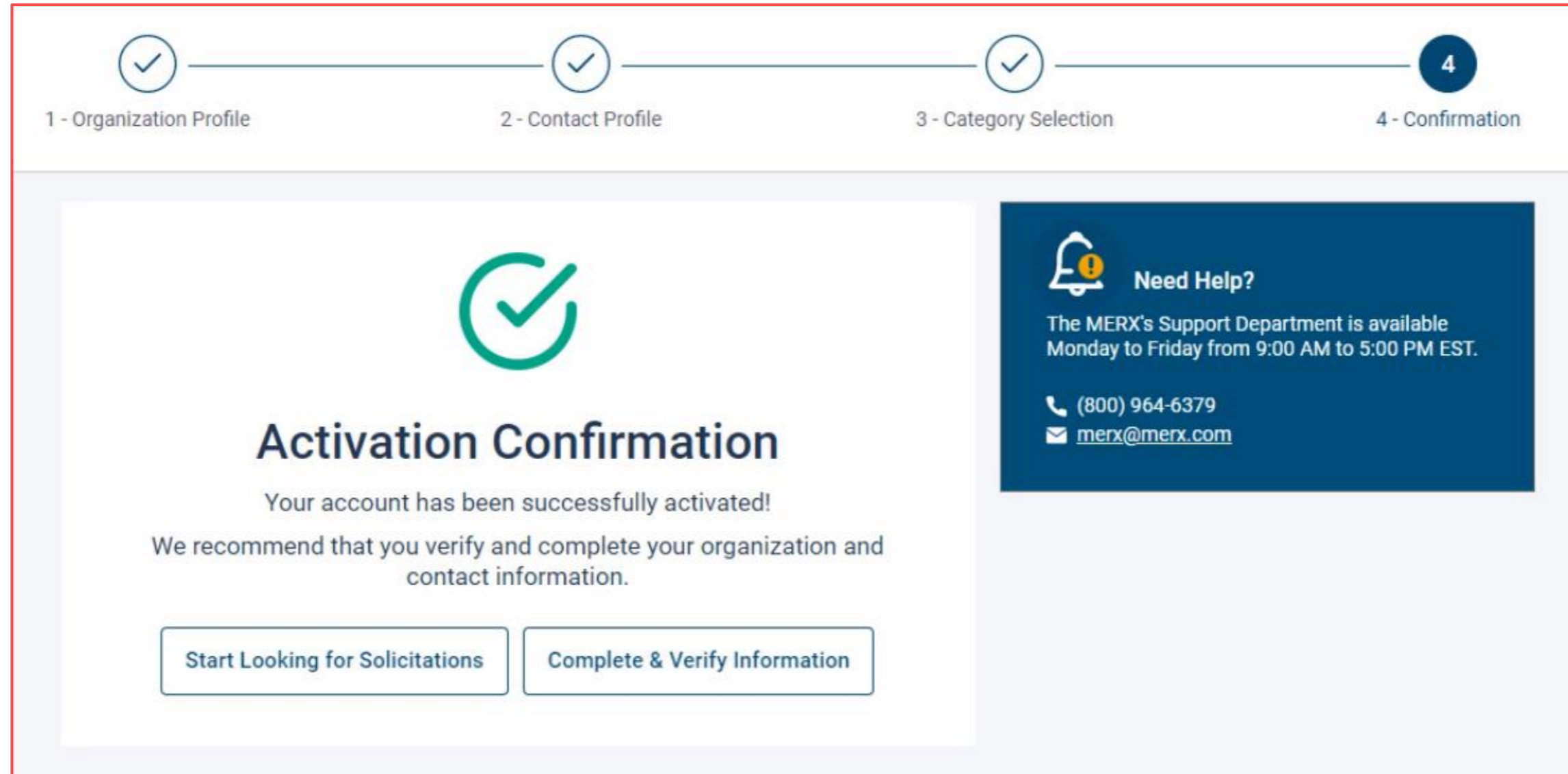
**Need Help?**

The MERX's Support Department is available Monday to Friday from 9:00 AM to 5:00 PM EST.

 (800) 964-6379

 [merx@merx.com](mailto:merx@merx.com)

# Account activated



The image shows a web page for account activation confirmation. At the top, a progress bar consists of four steps: '1 - Organization Profile', '2 - Contact Profile', '3 - Category Selection', and '4 - Confirmation'. The first three steps are marked with checkmarks in circles, while the fourth step is marked with a '4' in a dark blue circle. Below the progress bar, the main content area features a large green checkmark icon. The heading 'Activation Confirmation' is centered, followed by the text 'Your account has been successfully activated!' and a recommendation to 'verify and complete your organization and contact information.' Two buttons are provided: 'Start Looking for Solicitations' and 'Complete & Verify Information'. On the right side, a dark blue sidebar contains a 'Need Help?' section with a bell icon, support hours (Monday to Friday, 9:00 AM to 5:00 PM EST), and contact information: phone number (800) 964-6379 and email merx@merx.com.

1 - Organization Profile      2 - Contact Profile      3 - Category Selection      4 - Confirmation

## Activation Confirmation

Your account has been successfully activated!

We recommend that you verify and complete your organization and contact information.

[Start Looking for Solicitations](#)      [Complete & Verify Information](#)

**Need Help?**  
The MERX's Support Department is available Monday to Friday from 9:00 AM to 5:00 PM EST.  
(800) 964-6379  
[merx@merx.com](mailto:merx@merx.com)



# Preparing your business

Quick online demonstration

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# Here to Help

**Angela Beverley Best**, Implementation Specialist, merx

- [Angela.best@mdfcommerce.com](mailto:Angela.best@mdfcommerce.com)

**Ginette Levac**, Director, Advanced Technical Services, merx

- [Ginette.levac@mdfcommerce.com](mailto:Ginette.levac@mdfcommerce.com)

merx Customer Support Team (Bilingual)

- 800-964-6379
- [merx@merx.com](mailto:merx@merx.com)
- M-F 7am - 8pm ET

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A close-up of a hand with the index finger pointing towards the text. The background is a blurred crowd of people.

**Have I answered all  
your questions?**

**[merx@merx.com](mailto:merx@merx.com)**